

Area agents can help in all your real estate needs

By **LISA BACKUS**
STAFF WRITER

From showcasing the highlights of a home for sale to finding the right place to downsize or open a business, area Realtors have a lot to offer with unique services and locations throughout Central Connecticut.

Gustin Real Estate Company at 144 West Main St., New Britain, has been serving central Connecticut for over 50 years. Owned by Jody Gustin Viola, the company, which is considered an area landmark, has been providing residential and property management services throughout Central Connecticut since 1957. The staff is involved in the community working with charitable and civic organizations which is one of the keys to their success.

With two Caldwell Banker branches at 260 East St., Plainville and 37 Mill St., Berlin, owner Bob Fiorito can provide knowledgeable assistance to those looking to buy or sell a home or property throughout the area. Fiorito uses the latest technology to give customers the best service possible.

Lisa Rinaldini with Coldwell Banker Premiere at the Plainville location has been consistently recognized as a top seller in her field.

Berarducci Realtors, LLC is encouraging new and regular clients to stop at their office at 36 Whiting St., Plainville, where owner Rebecca Berarducci can provide clients service with integrity. As a 37-year veteran of the real estate business, Berarducci wanted to create a firm that clients could rely on, whether it came to the

sense of integrity her brokers had or the amount of knowledge and teamwork they could lend to a sale.

Sandie Terenzi with Keller Williams Realty helps clients buy and sell all types of properties from Avon and Farmington to Bristol and Southington and several towns in between. Based out of 358 Scott Swamp Road, Farmington, Terenzi blogs on her website www.sandieterenzisellshomes.com. She also provides information on obtaining loans and estimating how much customers can afford to spend along with listings.

Paul Stepka, owner of Vision Real Estate can help clients find properties throughout the state from homes in Simsbury and Farmington to property in Berlin. Stepka was named a Five Star Realtor several years in a row. The company has been helping clients "find their way home since 1998."

Elaine Pavasaris, owner of Home Sweet Home Realty at 359 Main St., Kensington believes "home is where the heart is." She has over 30 years of experience in the real estate business with "Home Sweet Home" opening in 2005. Pavasaris is also involved in the community including the Berlin Rotary Club.



Lisa Rinaldini of Caldwell Banker Premiere Real Estate in Plainville is consistently rated a top seller.

Wesley Bunnell | Staff

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